

SUSTAINABLE FOCUS

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GREENER
GOVERNMENT
BUILDINGS

Organisational Overview

Sustainable Focus has more than 15 years' experience delivering energy management solutions in South Australia and nationally.

Our team of energy experts specialises in energy efficiency projects, automated energy control systems, demand management, solar power and diesel generation.

We understand the complex interaction of many different controllable and uncontrollable elements that make up your energy system.

Managing the dynamic interplay of these elements and the potential impact of tomorrow's technologies and energy trends is essential to optimising your energy use.

Helping businesses and organisations cut their energy use and costs by identifying and implementing energy efficiency measures has been Sustainable Focus' core business since 2001.

We have more than 300 energy-saving success stories nationally in retail, industrial, commercial and government sectors.

The Sustainable Focus team can:

- design technical solutions using innovative and leading-edge technology
- implement those solutions, ensuring that projects are completed on time, on budget and achieve the stated energy efficiency savings.

To achieve this, we get to know your staff and your organisation and design a comprehensive Energy Management Strategy tailored to your unique operational needs.

By optimising your organisation's energy use, we not only reduce direct power costs, but also cut maintenance expenses and improve the working environment for staff.

Company Details

Company Name	Sustainable Focus Pty Ltd
ABN	68 147 363 371
Primary Address in Victorian Government	38 Stepney Street, Stepney SA 5069
Telephone	(08) 8232 2552
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Key Contact 1

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Financial Details	Minimum Contract Size	\$10,000
	Maximum Contract Size	Unlimited
	Public Liability Insurance	\$20 million
	Professional Indemnity Insurance	\$10 million

Accreditations	Accreditation, Memberships and Associations:
	<ul style="list-style-type: none">Member, Australian Institute of Refrigeration, Air Conditioning & Heating (AIRAH)Member, Association of Energy Engineers

Core Competencies

Specialists in Integrated and Bespoke Design Solutions

Systems	Audit & Feasibility	Design	Supply	Installation	Measurement & Verification
Lighting	✓	✓	✓	✓	✓
Solar	✓	✓	✓	✓	✓
HVAC	✓	✓	✓	✓	✓
Building Management	✓	✓	✓	✓	✓
Energy Management	✓	✓	✓	✓	✓
Additional Services					
Monitoring and Verification					
Energy Services Audits - Level 1, Level 2 and Level 3					
Energy Contract Negotiation					
Network Agreement Negotiation					
EMS and BMS Software Solutions					
Building Tune-Ups					
Project Management Services					
Equipment Procurement					
Carbon Certificate Creation					

Service Limitations	Nil
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Previous & Current EPC Experience

Customer	The Reject Shop	Description
Project Cost	\$8 million	The discount variety retail chain which has 340 stores nationally has contracted Sustainable Focus to undertake a national Energy System Optimisation project.
Annual Savings	\$3.4 million	
Payback Period (yrs)	Less than 3 years	
Date Completed	2017 – 2018(Ongoing)	Sustainable Focus has rolled out energy upgrades to 175 stores (as of May 2017) and 12 month data from the first 50 stores indicates energy savings of between 40% and 50%. This project consists of multi-technology upgrades, combining new energy software with LED lighting and energy-efficient appliances.

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Customer	The University of Adelaide	Description
Project Cost	\$1.5 million	Sustainable Focus have completed multiple projects for the Adelaide University. These include: <ul style="list-style-type: none"> • BMS installation and tuning • Lab and office lighting projects • External public lighting projects • Architectural lighting projects • Air conditioning replacement • Refrigeration
Annual Savings	\$400,000	
Payback Period (yrs)	4 years	
Date Completed	April 2017	

Customer	City of Playford	Description
Project Cost	\$1 million	Sustainable Focus have completed multiple projects for the City of Playford . These include: <ul style="list-style-type: none"> • BMS installation and tuning • Office lighting projects • External public lighting projects • Installation of 350kW of solar power • Reengineering the aquafer pumping and recharging system - this includes control systems smart logic and integration of single axis tracking solar arrays.
Annual Savings	\$200,000	
Payback Period (yrs)	5 years	
Date Completed	2017	

Referees

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Kelvin Chand

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Tony Reynolds

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