# Scoring against Social Procurement Framework evaluation criteria (example)

The following table examines weightings and scoring against Social Procurement Framework-related evaluation criteria, based on the example approach set out in the template Application of Social Procurement Framework weighting (example).

This example approach is not prescriptive – it is up to the government buyer to determine the most appropriate approach based on the circumstances of the individual procurement activity.

## Example approach to scoring against Social Procurement Framework evaluation criteria

| Criteria | Weighting | Supplier responses | Scoring |
| --- | --- | --- | --- |
| Direct approach to social procurement (Supplier attribute) | * For individual procurement activities valued below $20 million (ex GST), the total available weighted score for the social procurement component of the evaluation matrix
* For individual procurement activities valued at or above $20 million (ex GST), half of the total available weighted score for the social procurement component of the evaluation matrix
 | Supplier must meet the definition of a social benefit supplier | * If the supplier’s response demonstrates that they meet the definition of a social benefit supplier, then the maximum score can be given against this criterion
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| Indirect approach to social procurement where mainstream supplier involves a social benefit supplier through the supply chain(Supplier attribute) | * For individual procurement activities valued below $1m (regional) or $3m (metro or State-wide) (ex GST), the total available weighted score for the social procurement component of the evaluation matrix
* For individual procurement activities valued at or above $1m (regional) or $3m (metro or State-wide) up to $20 million (ex GST), up to half of the total available weighted score for the social procurement component of the evaluation matrix
* For individual procurement activities valued at or above $20m (ex GST), up to one quarter of the total available weighted score for the social procurement component of the evaluation matrix
 | The mainstream supplier must demonstrate that they have involved a social benefit supplier in the delivery of the required goods, services or construction | * Up to the total weighted score for activities valued below $1m (regional) or $3m (ex GST) (metro or State-wide) (ex GST), up to half of the total weighted score for activities valued at or above $1m (regional) or $3m (metro or State-wide) up to $20m (ex GST), or up to a quarter of the total weighted score for activities valued at or above $20m (ex GST), can be gained by the supplier’s response demonstrating that a social benefit supplier is involved through the supply chain in the delivery of the required goods, services or construction
* Scoring may take account of the proportion of the overall value of the individual procurement activity that is allocated to the social benefit supplier (that is, the higher the proportion, the higher the score)
* For activities valued at or above $1m (regional) or $3m (metro or State-wide) up to $20m (ex GST), a mainstream supplier that involves a social benefit supplier in their supply chain will need to rely on additional scoring available for demonstrating a social or sustainable business practice to achieve a maximum weighted score for the social procurement component of the evaluation matrix
* For activities valued at or above $20m (ex GST), a mainstream supplier that involves a social benefit supplier in their supply chain will need to rely on additional scoring available for demonstrating a social or sustainable business practice and social or sustainable outputs to achieve a maximum weighted score for the social procurement component of the evaluation matrix
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| Suppliers demonstrate social or sustainable business practice(Social or sustainable business practices) | * Social or sustainable business practices are a focus in seven Social Procurement Framework objectives:
	+ opportunities for Victorian Aboriginal people; and
	+ opportunities for Victorians with disability;
	+ women’s equality and safety;
	+ supporting safe and fair workplaces;
	+ opportunities for Victorian priority jobseekers
	+ sustainable Victorian regions
	+ environmentally sustainable business practices.
* For individual procurement activities valued at or above $1m (regional) or $3m (metro or State-wide) up to $20m (ex GST), up to half of the total available weighted score for the social procurement component of the evaluation matrix
* For individual procurement activities valued at or above $20m (ex GST), up to one quarter of the total available weighted score for the social procurement component of the evaluation matrix
 | * Suppliers need to submit self-assessment checklists and other information schedules contained in the invitation to supply
* Suppliers may need to submit relevant documentation and data to evidence that desired practices are in place / commitments have been made to adopt desired practices
 | * For activities valued at or above $1m (regional) or $3m (metro or State-wide) up to $20m (ex GST), if the supplier has included a social benefit supplier within their supply chain and attained half of the total available weighted score, they can achieve a maximum weighted score by attaining a maximum score for whichever one of the social and/or sustainable business practices is addressed in the supplier’s response
* For activities valued at or above $20m (ex GST), a supplier can achieve half of the total available weighted score by attaining the maximum score for each of two social and/or sustainable business practices addressed in the supplier’s response
* For activities valued at or above $20m (ex GST), if the supplier has included a social benefit supplier within their supply chain and attained a quarter of the total available weighted score, they can achieve a maximum weighted score by attaining a maximum score for whichever one of the social or sustainable business practices is addressed in the supplier’s response as well as maximum scores for each of two social and/or sustainable outputs addressed in the supplier’s response
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| Delivering a social output | Social Procurement Framework objectives in which social outputs can be sought include:* opportunities for Victorian Aboriginal people;
* opportunities for Victorians with disability;
* women’s equality and safety;
* opportunities for Victorian priority jobseekers;
* sustainable Victorian social enterprise and Aboriginal business sectors; and
* sustainable Victorian regions.

Four recommended approaches are included in Table 3 [Individual procurement activity requirements for government buyers](https://www.buyingfor.vic.gov.au/social-procurement-framework-requirements-and-expectations) for seeking the social outputs:* setting targets for supplier project expenditure with social benefit suppliers;
* setting performance standards or targets for labour hours to be performed by women;
* setting performance standards or targets for Victorians with disability; and
* setting targets for employment and training outcomes for Victorian priority jobseekers.

These represent examples of the approaches available to government buyers.For individual procurement activities valued at or above $20 million (ex GST), it is recommended that government buyers seek two social outputs, or one social output plus one sustainable output, or two sustainable outputs | All criteria* The supplier will need to demonstrate that an output can be achieved and how this will occur
* Suppliers may need to provide evidence that any social benefit supplier / cohort / region will be effectively engaged to achieve the output
 | * For activities valued at or above $20m (ex GST):
	+ A social benefit supplier can achieve the total available weighted score for the social procurement component of the evaluation matrix by attaining a maximum score for each of two social and/or sustainable outputs addressed in the supplier’s response
	+ a mainstream supplier can achieve half of the total available weighted score by attaining a maximum score for each of two social and/or sustainable outputs addressed in the supplier’s response
* To obtain a maximum weighted score for these bands, a mainstream supplier would need to rely on additional scoring available for demonstrating social and/or sustainable business practices or involving a social benefit supplier in the supply chain to achieve a maximum weighted score for the social procurement component of the evaluation matrix
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| Delivering a sustainable output  | Social Procurement Framework objectives in which sustainable outputs can be sought include:* environmentally sustainable outputs; and
* implementation of the Climate Change Policy Objectives.

For each of these Social Procurement Framework objectives, there are two approaches identified for seeking the sustainable outputs:**Environmental sustainability*** Project-specific requirements to use sustainable resources and to manage waste and pollution; and
* Use of recycled content in construction.

**Climate change*** Project-specific requirements to minimise greenhouse gas emissions; and
* Procurement of outputs that are resilient against the impacts of climate change.
 | All criteria* The supplier will need to demonstrate that an output can be achieved and how this will occur
* The supplier will need to provide appropriate evidence that it can achieve any outputs
 | * For activities valued at or above $20m (ex GST):
	+ A social benefit supplier can achieve the total available weighted score for the social procurement component of the evaluation matrix by attaining a maximum score for each of two social and/or sustainable outputs addressed in the supplier’s response
	+ a mainstream supplier can achieve half of the total available weighted score by attaining a maximum score for each of two social and/or sustainable outputs addressed in the supplier’s response
* To obtain a maximum weighted score for these bands, a mainstream supplier would need to rely on additional scoring available for demonstrating social and/or sustainable business practices or involving a social benefit supplier in the supply chain to achieve a maximum weighted score for the social procurement component of the evaluation matrix
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